

# Key 2012 Results

## Key production indicators

	2010	2011	2012
Number of substations*	805	854	891
Total transmission grid length, thousand km **	121.7	124.6	131.6
Electricity transmitted from the the UNEG to distribution grid companies, direct private consumers on the wholesale energy market, and independent power industry JSCs (million kWh)	470,648.072	484,663.552	498,287.684
Electricity transmitted from the the UNEG to neighboring countries (million kWh)	15,716.33	19,284.808	15,768.826
Declared capacity (MW)	91,179	90,937	90,492
Total actual electricity losses (million kWh)	22,526	22,553	21,946

\* Taking into account rented sites as well as switchgears and units at substations of other owners.

\*\*Taking into account rented high voltage transmission lines.

## Key financial indicators (RUR million)

	2010*	2011	2012
Revenues	113,330	139,571	140,413
Adjusted EBITDA**	67,717	83,760	82,096
Adjusted operating profit **	29,941	46,614	33,520
Adjusted profit for the period **	27,910	38,241	29,956
Net debt **	(3,838)	85,232	168,002
Capitalisation	452,717	351,163	253,905

\* Based on comparative information presented in the 2011 audited consolidated financial statements of the Company

\*\* Calculations are presented in the «Financial results» section of this Report